

## **Forms for Mentor session 2 – Entrepreneurs Uncovered**

Now you have learned more about entrepreneurship, make a few notes.

### ***Myths about Entrepreneurs – Personal Learning***

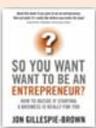
#### **Your thoughts:**

#### **Jane's example:**

*Wow! It's amazing how inaccurate the general perception about entrepreneurs is. Most of the reasons why I personally thought the entrepreneur life wouldn't suit me, turned out to be false. Firstly I don't have to be well-educated and rich, in fact many of the top entrepreneurs dropped out of school. Secondly, they don't do it by themselves as I had assumed. They have teams around them to compliment their skills. I can find the people with the skills I'm not so big on! They don't set out to find risky situations to gamble their life away on, they take calculated risks. Neither is it the end of the world if I was to fail first time, this can actually work to my favor. Finally they are not, as I thought, in pursuit of the mighty dollar. They see this as a by-product but not the end game. Hmm – I'm quickly running out of excuses. However, I need to start looking about closer at my lifestyle, experience and resources.*

Just for fun – try asking your friends and family what they think about when they think of Entrepreneurs. Try and dispel some of those myths.

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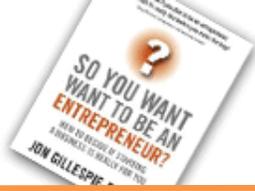
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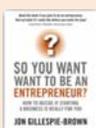


Why not ask them how they think you measure up to some of the top ten traits of successful entrepreneurs and record your findings here:

**How I compare to successful entrepreneurs in the eyes of others**

Family	Friends	Colleagues

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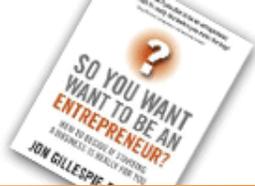
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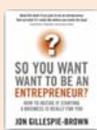
Having got other people's honest impressions what did you learn?

Your learning:

**Jane's example:**

Family	Friends	Colleagues
<p>Talked to dad about the important traits for entrepreneurs.</p> <p>He did say that I am one of the most persistent people he knows – I was really surprised.</p>	<p>Mark thinks I have great vision when I can bounce ideas off someone, we decided with a little help from a team I can be quite the visionary!</p>	<p>I didn't want to tell them what I was doing, so I went back through all my old appraisals and discovered communication really is a strong point of mine – great!</p>
<p>Mom says I am often a bit scared to try new things. I don't think I have had a chance to prove I have courage but I had rated it least like me when I did the exercise anyway</p>	<p>Carol, a family friend who knows me since I was little, says I don't adapt to change very well. She did say that I am a real 'do-er' and am confident in my decisions.</p>	
<p>Dad says I am really persistent. I was surprised as I didn't think it was one of</p>		

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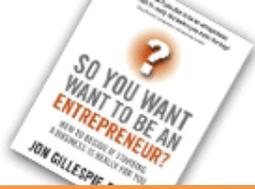
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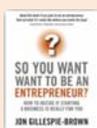


my strong points,		
As an aside Dad said he thought I'd struggle with the 'bootstrapping' bit - I think he underestimates my ability to not buy shoes.		

### Jane's Notes:

Basically I am good at putting things into action and communicating to people. I am quite persistent too but I need to think about any fears I have about trying new things and see how I can address that - I think adaptability and courage are connected for me. As far as vision is concerned - I know I don't immediately see how I would like things to turn out but as Mark says - I can do it when I have some great people to bounce ideas off. I actually feel like I'm already improving my ability to visualize using this process.

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